



GUIDE SITE PARTENAIRE

- 🐾 S'enregistrer sur le site partenaire
- 🐾 Soumettre une demo request pour obtenir un kit démo NFR
- 🐾 Enregistrer une Deal Registration (DR)

#bettertogether

S'ENREGISTRER SUR LE SITE PARTENAIRE

- 🐾 Se rendre à l'adresse <https://partners.ruckuswireless.com/>
- 🐾 Cliquer sur "Become A Ruckus Ready Channel Partner"

WELCOME TO THE RUCKUS READY PARTNER PORTAL

You'll find the resources you need for a successful relationship with Ruckus, including:

The latest News and Company Updates
Partner Program Information

- Onboarding
- Deal Registration & Lead Management
- Access to Rewards, Marketing Development Funds, and Other Incentives
- Renewals
- Training

Marketing Tools & Resources to Help You Create Demand
Partner Webinars and Events
Partner-specific Product and Solution Information



Log In

Request A New User Account

Become A Ruckus Ready Channel Partner

S'ENREGISTRER SUR LE SITE PARTENAIRE

- ❗ Compléter la demande d'information avec les détails sur votre entreprise (Il est impératif d'utiliser l'adresse e-mail de votre entreprise, les emails "génériques" tels que @yahoo, gmail, hotmail, etc... ne sont pas acceptés).

RUCKUS READY CHANNEL PROGRAM APPLICATION

Thanks for your interest in becoming a Ruckus Ready Channel Partner! Do you need high-quality, high-performance wired and wireless products to stay competitive? Are you looking for innovative solutions that enable growth and expansion into new markets? Do you want to work with a vendor that is 100% committed to the channel and is easy to do business with? How about programs and incentives that help you make money? Sound good? Join forces with Ruckus today!

* Required Field

Company Information

Company Name *

Street Address *

S'ENREGISTRER SUR LE SITE PARTENAIRE

- 🐾 Faire défiler les « Terms and conditions »
- 🐾 Cliquer sur « Please scroll... » pour accepter

The screenshot shows a web page titled "Reseller Agreement". It contains a scrollable area with the Ruckus logo and the text "Partner Program Agreement" and "Participation". A yellow box highlights a scroll bar on the right side of the scrollable area, with a yellow arrow pointing to it and the number "1)". Below the scrollable area, there is a checkbox and the text "Please scroll through and read entire reseller agreement terms to accept.", which is circled in yellow and labeled "2)".

Reseller Agreement

Please scroll through and read the Ruckus Partner Reseller Agreement below.

Download Agreement in: English, 简体中文, Deutsch, Español, Français

Ruckus
Simply Better Wireless.

BIG DOG

Partner Program Agreement

Participation

Your participation in the program begins as soon as we activate your account on our partner portal (the "Portal") you agree to these terms. Currently, we host the Portal at <https://partners.ruckuswireless.com>. We will send your account credentials to you via email.

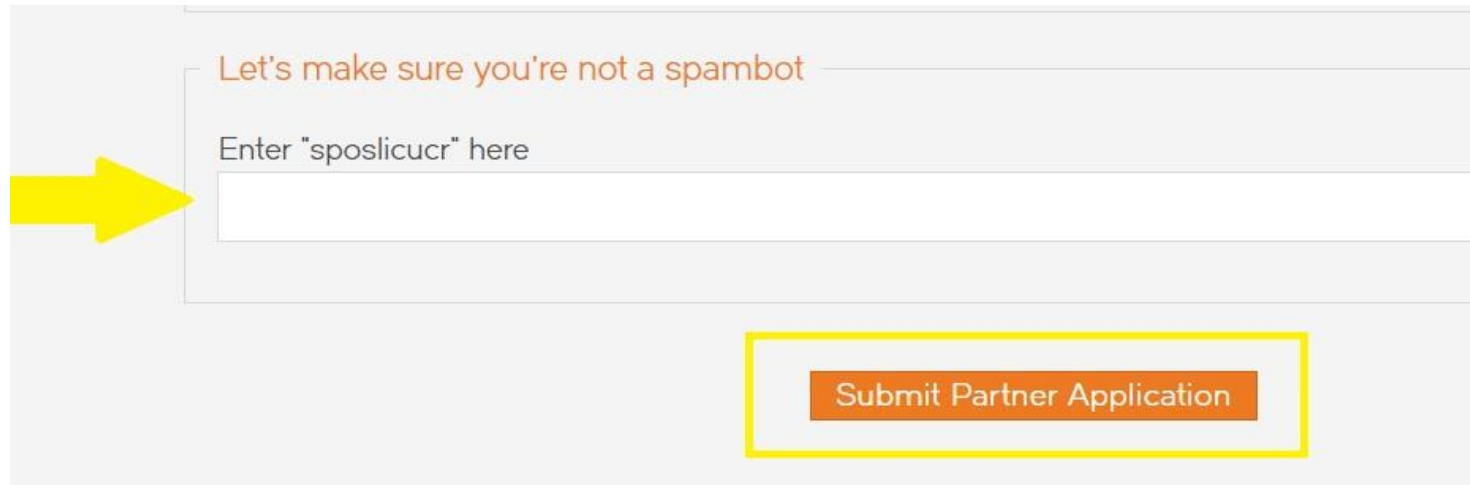
By "you," "your" or similar references we mean the legal entity enrolling in the program. Therefore, the person completing this enrollment represents that he or she is an employee of that entity and has the power and authority to bind that entity to this agreement. By "we," "us," "our" or "Ruckus," we mean Ruckus Wireless, Inc., together with its subsidiaries.

1)

2) Please scroll through and read entire reseller agreement terms to accept.

S'ENREGISTRER SUR LE SITE PARTENAIRE

- ❗ Entrer le mot entre les “parenthèses” dans la partie blanche et cliquer sur “Submit Partner Application”



Let's make sure you're not a spambot

Enter "sposlicucr" here

Submit Partner Application

The image shows a web form for partner registration. It features a CAPTCHA section with the text "Let's make sure you're not a spambot" and a prompt "Enter 'sposlicucr' here". A yellow arrow points to the empty text input field. Below the input field is a button labeled "Submit Partner Application", which is highlighted with a yellow rectangular border.

Votre demande sera traitée dans les 48 heures et vous recevrez un mail de confirmation avec vos accès

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

Code promotionnel **BRO0028** : permet d'acheter points d'accès, switches, contrôleurs et licences à des **conditions extrêmement avantageuses**.

Les produits de démo peuvent être revendus au bout de 6 mois, puis renouvelés.

3 UNITÉS MAX PAR RÉF



SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

COMMSCOPE®

Contact Add A New User Ruckus Cloud Login Log Out

Resources Ruckus Products Solutions Alliances Specializations Marketing Center

PartnerPRO®
NETWORK

Let's shape the future together.

RUCKUS NETWORKING 2020 DOCUMENTS AVAILABLE
Visit our [Partner Program](#) page to get the information

PARTNER PROGRAM >
Review partner program details, requirements and benefits

TRAINING >
Take eLearning courses including Sales, SE and technical training

PARTNER CENTRAL >
Access compliance, deal registration, the Ruckus Incentives Center, MDF and renewals. Learn how to use Partner Central

DISTRIBUTOR CENTRAL >
Distributor-specific collateral, resources and promotions

RENEWALS MANAGEMENT >
Manage upcoming renewals opportunities. First-time users need to [request access here](#)

TECHNICAL FAMILY >
Technical insights and solutions deep-dives for partner SEs.

MARKETING CENTER >
Build pipeline and accelerate sales with marketing tools and promotions

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

🐾 Cliquer sur « Login Now »

PARTNER CENTRAL & RENEWALS



Go to Partner Central

Access the Renewals Dashboard, Deal Registration, MDF and more.

Login Now



Leverage Partner Central and the Renewals Dashboard to take key actions necessary to successfully conduct sell Ruckus brand products. In Partner Central, you can:

- View upcoming renewal opportunities
- Register deals
- Create MDF claims
- Oversee compliance status
- Receive rewards in the Ruckus Incentives Center

First time Renewals Dashboard user?

Receive access to manage your renewal opportunities through the Renewals Dashboard by contacting us at ruckus.renewals@commscope.com. Once provisioned in, you can visit the Renewals Dashboard through Partner Central.

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

🐾 Cliquer sur Demo Program

The screenshot shows a CRM dashboard with a green header and a left sidebar. The main content area is divided into several sections:

- Home** | Leads | Opportunities
- Welcome, Ty PartnerTest** (with a dropdown menu set to "Overdue")
- My Tasks**: "You have no open tasks scheduled for this period."
- Categories**: A list of links including "New Partner Portal", "Deal Registration", "Ruckus Incentives Center", and "Demo Program". A yellow arrow points to "Demo Program".
- Recent Items**: "No records to display". A yellow arrow points to this section.
- Search**: A search bar with "Search All" selected, a "Go!" button, and a link to "Advanced Search...".
- Deal Dashboard**: A link to "Deal Dashboard".

At the bottom, a yellow banner contains the following text:

You are about to access Ruckus proprietary information. You must follow all Ruckus policies regarding your use, copying or distribution of any part of this information.

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

🐾 Entrer le nom de votre distributeur puis cliquer sur « Next »

The screenshot displays a web application interface for submitting a demo request. The top navigation bar includes 'Home', 'Leads', and 'Opportunities'. The main content area is titled 'Demo Form' and features a progress bar with three steps: 1. Partner Information, 2. Build Demo, and 3. Submit Demo. The 'Partner Information' step is active, and the 'Next' button is highlighted with a yellow arrow. The form fields are as follows:

Partner Information	
Distributor	<input type="text" value="Ruckus Test Disty"/>
Distributor Contact Name	<input type="text" value="Disty Test"/>
Distributor Contact Email	<input type="text" value="disty.test@arris.com"/>
Primary Reseller	<input type="text" value="Ruckus Test Var1"/>
Partner Sales Rep Name	<input type="text" value="PartnerTest"/>
Partner Sales Rep Email	<input type="text" value="test.test@arris.com.full2"/>

Buttons: Save, Next, Cancel

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

- 🐾 Cocher « Product Code » ou « Hardware/License/Software ect. »
- 🐾 Choisir les produits pour construire le kit Demo
- 🐾 Cliquer sur « Next »

The screenshot displays a web application interface for submitting a demo request. The interface is divided into a left sidebar and a main content area.

Left Sidebar:

- Home | Leads | Opportunities
- Welcome, Ty PartnerTest
- Ty PartnerTest
 - [My Company Profile](#)
 - [My Profile](#)
- Channel Manager
 - [Nick Bell](#)
- My Certifications
 - [View Certification Details](#)
- Recent Items
- Search
 - Search All
 - Go!
 - [Advanced Search...](#)

Main Content Area:

Demo Form

Progress indicator: 1 Partner Information → 2 Build Demo → 3 Submit Demo

Navigation: Previous Next Cancel

Add / Edit Products for Ruckus Test Var1

Product Code
 Hardware/License/Software etc.

Type: --None-- Family: --None-- Category: --None-- Name: Quantity: [input]

Add to Project

Navigation: Previous Next Cancel

An orange arrow points to the 'Go!' button in the search section.

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

🐾 Vérifier le récapitulatif du kit Demo puis cliquer sur « Submit Demo Request for Approval »

Home Leads Opportunities

Welcome, Ty PartnerTest

Ty PartnerTest
[My Company Profile](#)
[My Profile](#)

Channel Manager
[Nick Bell](#)

My Certifications

- [View Certification Details](#)

Recent Items

Search

Search All ▾

Go!

[Advanced Search...](#)

Register New Demo Request

[Previous](#) [Submit Demo Request for Approval](#) [Cancel](#)



Demo Request Summary for Ruckus Test Var1

Name	PartnerTest
Address	350 W Java Drive Sunnyvale CA United States
Distributor	Ruckus Test Disty
Distributor Contact Name	
Distributor Contact Email	

Products

Code	Family	Category	Name	Quantity	Type
902-2001-0000	Accessories	Antenna	E510 Antenna Cable (150 cm length)	5	Accessories

[Previous](#) [Submit Demo Request for Approval](#) [Cancel](#)



SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

- 🐾 Une fois la demande soumise, un email de confirmation est envoyé avec les détails du kit Demo
- 🐾 La demande est en attente d'approbation auprès des équipes Ruckus (2 à 3 jours)

Hi,

Thank you for submitting your Demo Program Request Form. The information you submitted is being reviewed and we will respond to your request within 2-3 business days.

Demo Program Request Number DPR-0000000
Distributor GH DISTYUSER2
Distributor Contact Email ghdistyuser2=disty1.com@example.com
Reseller Ruckus Test Var1
Reseller Contact Name Don Khamapirad
Reseller Contact Email dkhamapirad=aptus.com@example.com
Ruckus Ready Partner Program Level Select

Quantity	Part Number
3	902-2001-0000
3	902-2005-0000

Please **"Do not reply to this email"**, as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to

Best regards,

Ruckus Networks Partner Programs Team

SOUMETTRE UNE DÉMO REQUEST POUR OBTENIR UN KIT DÉMO NFR

- 🐾 Une fois la demande approuvée, le partenaire reçoit un mail de confirmation avec le détail du kit Demo
- 🐾 Le partenaire contacte son distributeur afin qu'il procède à l'envoi du kit Demo



Congratulations, The Demo Program request submitted below has been approved:

Demo Program Request Number [DPR-000097](#)
Distributor GH DISTYUSER2
Distributor Contact Email ghdistyuser2=disty1.com@example.com
Reseller Ruckus Test Var1
Reseller Contact Name
Reseller Contact Email
Ruckus Ready Partner Program Level Select

Quantity	Part Number
3	902-2001-0000
3	902-2005-0000

Please ensure to note the Demo Program Promo Code: **BRO0028** on the Purchase Order upon submission to the authorized Ruckus Distributor to ensure the appropriate discounts are provided.

Please "**Do not reply to this email**", as this mailbox does not allow incoming messages.

For questions, please contact your local Account Manager or send an e-mail to

Best regards,

Ruckus Networks Partner Programs Team

ENREGISTRER UNE DR

Le « Deal Registration » consiste à renseigner un projet sur le site de Ruckus afin d'identifier l'opportunité, obtenir de meilleurs tarifs pour verrouiller le projet

Les DRs sont éligibles pour les projets de minimum 5K

ENREGISTRER UNE DR

- 🐾 Se connecter sur [Ruckus Partner Portal](#) et sélectionner « Partner Central »

The screenshot displays the Commscope website interface. At the top right, there are navigation links: Contact, Add A New User, Ruckus Cloud Login, and Log Out. The main navigation menu includes Resources, Ruckus Products, Solutions, Alliances, Specializations, and Marketing Center. The central banner features the text "PartnerPRO NETWORK" and "Let's shape the future together." Below this, there is a section for "RUCKUS NETWORKING 2020 DOCUMENTS AVAILABLE" with a link to the Partner Program page. At the bottom, there are four main navigation buttons: PARTNER PROGRAM, TRAINING, PARTNER CENTRAL (circled in orange), and DISTRIBUTOR CENTRAL. Each button includes a brief description and an icon.

PARTNER PROGRAM	TRAINING	PARTNER CENTRAL	DISTRIBUTOR CENTRAL
Review partner program details, requirements and benefits	Take eLearning courses including Sales, SE and technical training	Access compliance, deal registration, the Ruckus Incentives Center, MDF and renewals. Learn how to use Partner Central	Distributor-specific collateral, resources and promotions

ENREGISTRER UNE DR

🐾 Cliquer sur « Deal Registration » puis sur « Register a deal »

The screenshot displays a web interface with a top navigation bar containing 'Accueil', 'Pistes', 'Opportunités', and 'Renewals Dashboard'. On the left, a sidebar shows the user's name 'Laurent MONNET' and a 'Gestionnaire de canal' section with the name 'Robin Peyrebrune'. Below this are 'Distributeur Tools' (Export Deal Req Data, Shipments Search, Backlog Report) and a search bar. The main content area is titled 'Categories' and lists several options: 'New Partner Portal', 'Deal Registration', 'Ruckus Incentives Center', and 'Partner Lookup'. An orange arrow points from the 'Deal Registration' menu item to a 'Register a Deal' link. Another orange arrow points from the 'Gestionnaire de canal' section to the 'Deal Registration' menu item. Below the categories is a 'Mes Tâches' section with a 'Nouveau' button and a dropdown menu set to 'En retard'. The text 'Aucune tâche en cours programmée pour cette période.' is displayed. At the bottom, a large orange banner contains the text: 'You are about to access Ruckus proprietary information. You must follow all Ruckus policies regarding your use, copying or distribution of any part of this information.'

ENREGISTRER UNE DR

- ❗ Compléter avec les coordonnées du client final (End user information). Puis cliquer sur « Next »

Register New Deal Save Next Cancel

1 → 2 → 3
End User & Project Info Build Project Submit Deal

Required Information

End User Information

Secteur d'activité	- Aucun -	Deal Source	- Aucun -
Industry Detail	- Aucun -	Civilité	- Aucun -
Pays		Prénom	
Rue		Nom	
Ville		Fonction	
Région/Province		Téléphone	
Code postal		Adresse e-mail	
Estimated Close Date	[23/08/2018]	Primary Reseller	
		Société	
		Site Web	

Project Information

Project Name		Competitors	Disponible	Sélectionné
Project Budgeted	No		3Com	
Project Size	- Aucun -		Aerohive	
Project Timing	- Aucun -		Airgain	
Project Description				
Partner Comments				

Promotions

Do you have promotion(s) that applies to this Deal? No

Save Next Cancel

ENREGISTRER UNE DR

- ❗ Pour Compléter la liste des produits, **3 solutions sont possibles** :
 - **Faire une recherche avec le Product Code**, c'est-à-dire la référence du produit, puis cliquer sur « **Add to project** ». Pour **les contrôleurs et les licences**, il est **obligatoire** d'ajouter le **Partner support** afin que le deal soit accepté

Register New Deal

1 → 2 → 3
End User & Project Info Build Project Submit Deal

Previous Next Cancel

Add / Edit Products for Delfi nord cacao

Product Code
 Hardware/License/Software etc.
 Support and Cloud Subscriptions

901-R510 Search ?

	Code	Family	Category	Name	Quantity
<input checked="" type="checkbox"/>	901-R510-WW00	Access Points	Indoor	R510 WW dual band 11ac indoor AP 2x2:2	22

Add to Project

Previous Next Cancel

Lorsque la liste des produits et supports est complétée, cliquer sur « Next »

ENREGISTRER UNE DR

- **Faire une recherche dans Hardware/License/Software par Type** (Accessoires, Licences, Hardware) puis **famille** (pour Hardware, il y a par exemple Access point, Zone Director, Switch ICX et Smart Device) puis **Catégorie** (pour Access point, il y a Indoor ou Outdoor) puis **sélectionner le nom**, la quantité, et cliquer sur « **Add to project** ». Pour **les contrôleurs et les licences**, il est **obligatoire** d'ajouter le **Partner support** afin que le deal soit accepté

Register New Deal

1 → 2 → 3
End User & Project Info Build Project Submit Deal

Previous Next Cancel

Add / Edit Products for Delfi nord cacao

Product Code
 Hardware/License/Software etc.
 Support and Cloud Subscriptions

Type: Hardware
Family: Access Points
Category: Indoor
Name: R510 WW dual band 11ac i
Quantity:

Add to Project

Previous Next Cancel

Lorsque la liste des produits et supports est complétée, cliquer sur « Next »

ENREGISTRER UNE DR

- **Faire une recherche dans Support** (ou dans product code) par **Type** (Partner support ou Partner licence upgrade) puis **famille** (pour Partner support, il y a par exemple Zone Director, Switch ICX et Smart Device) puis **catégorie** (Modèle du contrôleur) puis sélectionner le **nom** et la **quantité** et cliquer sur « **Add to project** ». Pour **les contrôleurs et les licences**, il est **obligatoire** d'ajouter le **Partner support** afin que le deal soit accepté.

Register New Deal

1 → 2 → 3
End User & Project Info Build Project Submit Deal

Previous Next Cancel

Add / Edit Products for Delfi nord cacao

Product Code
 Hardware/License/Software etc.
 Support and Cloud Subscriptions

Type: Partner Support Family: Smart Device Category: SZ S104 Name: Partner WD Premium Supp Quantity:

Add to Project

Selected Products

Code	Family	Category	Name	Quantity	Type	
P01-S104-EU00	Smart Device	SZ S104	SZ 100 - 4xGE ports, EU power cord	1	Hardware	Delete Edit

Previous Next Cancel

Lorsque la liste des produits et supports est complétée, cliquer sur « Next »

ENREGISTRER UNE DR

🐾 Cliquer “Submit Deal for Approval”

Register New Deal Previous **Submit Deal for Approval** Cancel

1 → 2 → 3
End User & Project Info Build Project Submit Deal

Deal Summary for test

Name	Test Test
Close Date	11/30/2017
Address	test
	Rome
	Italy
Distributor	Allnet.Italia S.P.A.
Distributor Contact Name	Antonio Schirosi
Distributor Contact Email	antonio.schirosi@allnet-italia.it

Products

Code	Family	Category	Name	Quantity
901-R310-WW02	Access Points	Indoor	R310 WW dual band 11ac indoor AP 2x2:2	10
901-1205-EU00	ZoneDirector	ZD 1200	ZD 1205, EU, manages up to 5 APs	1
802-1201-1L00	Support PTNR	ZD 1200	Ptnr Support ZD 1 License Upgrade, 1 YR	5
802-1205-1000	Support PTNR	ZD 1200	Partner WD Support for ZD 1205, 1 Year	1
909-0001-ZD12	ZoneDirector	ZD 1200	ZD 1200 license upgrade upto 70 APs	5

Previous **Submit Deal for Approval** Cancel

Après avoir cliqué sur “Submit Deal for Approval” vous recevrez une réponse sous 48 Heures.
Le Deal Reg servira de base à la discussion sur les tarifs.

COMMSCOPE®
RUCKUS®

connectdata
SINTEL

MERCI !

CONTACT:

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sales@connectdata.fr
www.connectdata.fr

Suivez-nous sur [in](#) !